

# LUKE

## TEAM REAL ESTATE

### EXAMPLE OF AGENT CHARGES

#### Sample of Current Charges—January 2011

|                               |  |
|-------------------------------|--|
| <b>Annual Agent Fee</b>       | <b>695.00</b>  |
| <b>Broker Commission</b>      | <b>295.00 per transaction</b>                                |
| <b>Yard Sign Installation</b> | <b>41.00 Includes VoicePad Rider</b>                         |
| <b>Brochure Box Install</b>   | <b>6.00</b>  |
| <b>E &amp; O Insurance</b>    | <b>30.00/mth (Billed Quarterly)</b>                          |
| <b>Listing / Feedback</b>     | <b>29.00/listing (Showing Solutions)</b>                     |
| <b>Agent License Transfer</b> | <b>20.00/142.50 (Renewal)</b>                                |
| <b>MLS Computer</b>           | <b>37.00 / mth (Billed Quarterly by<br/>the Association)</b> |

#### Additional Agent Charges For All Plans:

Minneapolis Area Association of Realtors, Supra Key, Agent License Fees  
Yard Sign Installations, Brochure Boxes, Business Cards, E & O Insurance  
E & O Claim Deductibles, Attorney Charges, Showing Solutions  
Continuing Education, Signs: Name Riders, Open House  
All Additional Fees Incurred By Agent

**Broker Administration Fee From Buyer and/or Seller Required on:  
ALL TRANSACTIONS**

I have reviewed this sample list of agent expenses and agree to them.

Agent Signature

Date

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